

Senior Commercial Underwriter

Atradius

The Atradius Group provides trade credit insurance, surety and collections services worldwide, and has a presence through 160 offices in 52 countries. The products offered by Atradius protect companies around the world against the default risks associated with selling goods and services on credit.

At Atradius, we believe in personal development and the Growth Mindset. Our Culture is based on teamwork, reliable accountability, constantly improving and unrivalled service. Read on more on our Career site: <https://careers.atradius.com/en/careers>.

Department Description

The New Business Commercial Underwriting unit provides commercial underwriting support for the Direct Sales Force and the strategic broker partners within the Broker Gateway.

Job Description

The Senior Commercial Underwriter is responsible for structuring quotes and underwriting policies for the Direct Sales Force and/or the strategic broker partners within the Broker Gateway. The Underwriter is expected to adhere to Atradius' governance and seek proper signoffs for any deviations as required. A balance between premium growth and risk management should always be sought when underwriting.

In this position your key responsibilities will be:

- Prepare all required information for structuring and pricing deals
- Structure new business quotes for clients in a multitude of industries / trade sectors.
- Foster relationships with risk underwriters and seek their support on risk underwriting
- Organize and conduct deal team meetings or calls on key deals
- Foster relationships with broker partners and seek their feedback on all outgoing quotes.
- Turnaround quotes with expediency
- Assist with internal trainings, meetings, reporting requirements, etc. as needed.
- Travel as needed to visit broker partners and attend Broker Gateway events.

Major Skills and Competencies:

- Understanding of Atradius' pricing methodology and policy structure.
- The ability to prepare, present and defend new business cases for approval with management.
- Excellent written & verbal communication skills (fluency in English)
- The ability to be flexible and handle multiple task.
- Ability to travel.

What qualification should you have? The ideal candidate will have the following profile:

- Bachelor's Degree in Business or Finance
- 2 years minimum experience in Commercial or Risk Underwriting
- Strong business skills such as marketing and negotiating.
- Microsoft Office skills and the ability to perform functions in Atradius systems.

What do we offer?

- **Competitive Salary:** \$75,000 – \$115,000 annually (dependent on experience level and location) with 10% bonus potential
- **Paid Time Off:** 3 weeks vacation, 8 floating holidays, 6 sick days, maternity and parental leave, office closure holidays
- **Flexible Working:** Hybrid model with 3 days remote and 2 days onsite
- **Insurance:** Medical and dental plans with shared premiums, Vision, Disability and Life Insurance fully paid by company
- **Retirement Plan:** 401k with 100% company match up to 6% of salary contributions and annual profit share, pre-tax and Roth options

- For more information check out our career page at: [United States - Working at Atradius](#)

Equal opportunities for all

The success of our organization stands with the quality of our people and the ideas they have. Insights and innovative solutions for our customers are the result of an interplay of cultures, knowledge and experience. That is why diversity is extremely important to Atradius. To ensure that all colleagues within Atradius can develop their qualities, we promote an inclusive culture in which everyone feels involved and valued. We encourage and welcome everyone to apply to our positions.

Do you have any questions about our offer?

Susan in Human Resources, is available by e-mail at susan.paulson@atradius.com

I am Atradius! - Do you want to know who we are?

Get to know Atradius colleagues in this video:

<https://www.youtube.com/watch?v=NnsgT04OpTU&t=4s>

Atradius is a global provider of credit insurance, bond and surety, collections and information services, with a strategic presence in over 50 countries. The products offered by Atradius protect companies around the world against the default risks associated with selling goods and services on credit. Atradius is a member of Grupo Catalana Occidente (GCO.MC), one of the largest insurers in Spain and one of the largest credit insurers in the world.

You can find further information on our website: <https://group.atradius.com>